



CONCORDANCE[®]
HEALTHCARE SOLUTIONS

**A Healthcare Distributor delivering
customized Supply Chain Solutions.**

POST-ACUTE

Assisted Living

Continuing Care

DME

Hospice

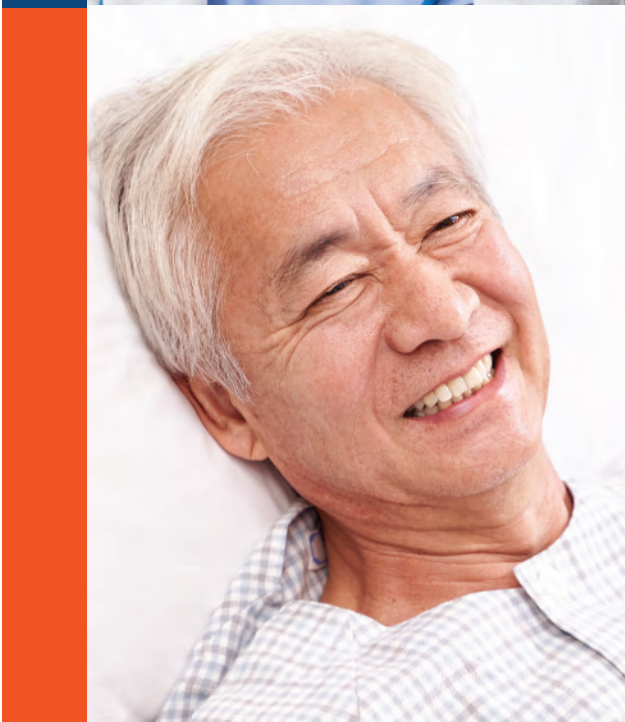
Home Health

Home Care

Long-Term Care



[concordancehealthcare.com](https://www.concordancehealthcare.com)



Positively
Impacting Lives®

Our Purpose

At Concordance, our purpose is Positively Impacting Lives®. That includes all lives, but especially the lives of our employees, our healthcare providers and the patients they serve each and every day.

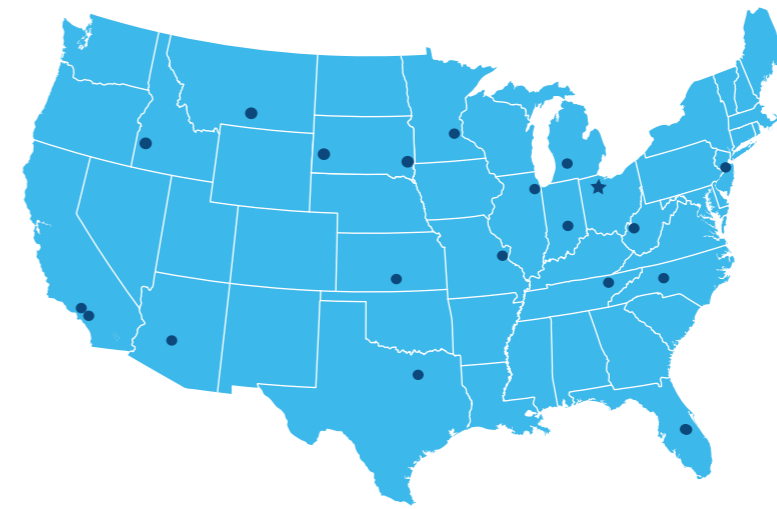
As one of the largest independent, healthcare distributors in the U.S., we are committed to delivering consistent service that increases our customers' efficiency and improves patient outcomes, while reducing the total cost of care by:

- Truly listening to and fully understanding the challenges that our customers face
- Being flexible, responsive and attentive to our customers' individual needs

We believe that in order to build a true partnership, we must be dedicated to continually improve and adapt our services to our customers' unique needs.

Concordance makes it a priority to:

- Collaborate to design, implement and support cost-saving programs and solutions at all levels of the supply chain
- Support the logistics, contracts and processes behind the quality-brand products that our customers prefer, ensuring the ultimate patient-care experience
- Offer a broad array of products from a diverse mix of suppliers and a channel for new technology that supports the best in patient outcomes



Concordance is headquartered in Tiffin, Ohio and has distribution center's strategically located throughout the country for optimal service from coast to coast. We pride ourselves on providing the most responsive and committed customer service in the industry.



NON-VERTICALLY INTEGRATED

Concordance provides a channel for suppliers to showcase their products to the healthcare providers we serve across the nation. We firmly believe that our customers should have the ability to choose the best product for their patient, ensuring best-in-class care.



**175
YEARS OF COMBINED
INDUSTRY EXPERIENCE**

Concordance Healthcare Solutions is built on over 175 years of combined industry experience sharing our strengths and expertise, we will continue to add efficiency and ease to the healthcare supply chain.



RESPECT



COMMITMENT



AUTHENTICITY



INTEGRITY



INNOVATION

Our core values of Respect, Commitment, Authenticity, Integrity and Innovation are embodied in every program, service and decision we make - to ensure that our course remains true.

Our Approach to the Post-Acute Market

Concordance Healthcare Solutions prides itself on having a Post-Acute account team with extensive healthcare and supply chain backgrounds. These individuals have in-depth knowledge of the Post-Acute markets and understand the dynamics of providing quality health care products while controlling costs. Collaboration amongst our team allows Concordance to identify the most cost-effective, customized programs and solutions for each of our customer partners.

We focus on streamlining your supply chain process by offering customized value-added programs and solutions. Our comprehensive Supply Chain Solutions Program includes a wide range of supply chain tools and services that help with:



Budgeting



Inventory Management



Benchmarking



Product Standardization



CE Credits



In-Service Training

We are dedicated to providing truly customized solutions for your team.



Supply Chain Solutions

Concordance provides unparalleled support through our Supply Chain Solutions program, a robust collection of strategic tools and services that streamline processes throughout the entire continuum of care. Our solutions include proprietary technology, tools and services for Business Intelligence & Analytics, Inventory & Revenue Enhancement and additional Service Offerings. We help to ensure that every customer is prepared, not only for every-day patient care, but also in times of uncertainty and emergency.



Business Intelligence & Analytics



Inventory & Revenue Enhancement



Service Offerings

FOR MORE INFORMATION, PLEASE CONTACT YOUR CONCORDANCE ACCOUNT MANAGER



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HEALTHCARE SOLUTIONS



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