

HCS



**An Expansive
Portfolio of High-Quality
Products to Serve the
Entire Continuum of Care**

concordancehealthcare.com

CONCORDANCE
Sourcing Solutions

Elevate Care with Confidence and Quality

HCS

At Concordance Healthcare Solutions, our goal is to bring high-quality medical products and creative solutions to the supply chain.

We understand that our customers are facing many challenges every day, including the rising costs associated with purchasing and securing medical supplies to delivering the very best care. As a solutions provider, we have created the HCS brand utilizing the specialized skills and expertise of our Sourcing Solutions team. We are committed to leveraging our sourcing and supplier relations expertise to collaborate with healthcare facilities to identify and provide customer-specific product-sourcing opportunities. We listen to our customers and utilize the best sourcing practices possible to tailor the optimal solution—all centered to ensure you receive the utmost quality of HCS-branded medical supplies at the most cost-effective prices.

Concordance is committed to meeting customer and regulatory requirements as well as enhancing customer satisfaction and patient safety through continual improvement of our products, services and quality management system.

Customer-Centric Approach

Concordance is a truly customer-centered organization. We listen to our customers, collaborating with your staff to acquire unique products that fit your needs. Anywhere from niche products to customized commodities (e.g., items personalized with your company logo and information), Concordance is willing to work with you to find the perfect product fit.

We excel at partnering with our customers to create innovative solutions, which in turn helps to increase patient satisfaction - **because we understand that patient satisfaction is the number one goal.**

Custom Kit Creation

Concordance takes great pride in collaborating with our partners on our Custom Kit Creation program. This program looks at the most utilized items involved in specific, reoccurring procedures and offers them in an all-in-one kit built specifically to meet your needs.





Your Healthcare Partner in a Changing World

400+

Choose From Over 400 Items



In-Service Support



Drives Resiliency



Right Product Always



High Service Levels



Quality-Engineered



Eliminates Middle Layer & Manufacturing Margins



Focused on Patient Care,
not the Supply chain



Easy to Implement



Less Time Evaluating Products,
More Time Giving Care

PRODUCT CATEGORIES

Baby Products

Custom Kits

Diagnostics

Exam Gloves

Exam Room Supplies

Incontinence

Laboratory

Mobility Products

O.R. Products

Patient Apparel

Patient Care

Personal Care

Personal Protection
Equipment

Specialty Bags

Specimen Bags

Therapy

Wound Care



Give your employees the time and tools they need to provide your patients with the care they deserve.

We will work with you to source product that fits your needs. Are you interested in customizing the label and packaging? We can supply that too. Contact your Concordance Account Manager today.



CONCORDANCE[®]
HEALTHCARE SOLUTIONS

